

Financial Analysis and Valuation on Dollar Tree

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Abstract: This paper analyzes the American leading retailer company Dollar Tree in the role of its overall recent investment value. In illustrating the company's change of financial operation plans and profit projections in response to the alternation of the market, this study evaluates accounting analysis, performance, and strategic modules. Its recognition of revenue, lease accounting, goodwill, liquidity, solvency, profitability, investment, and risks incorporated with data calculated from official annual reports in comparison to its several peers as well as competitor companies in the same retail industry are demonstrated to argue for the accessible marketing investment and economic nature of Dollar Tree in detail. By specifying the data, the study provides a comprehensive resolution for strength and opportunity reasons to Dollar Tree's sustainable growth from past to current and future investing feasibilities out of its weaknesses and risks. In conclusion, this research furnishes valuable insights into Dollar Tree's financial landscape, offering a robust foundation for informed decision-making and strategic planning in the dynamic retail market.

Keywords: Retailing Industry, Dollar Tree, Performance Evaluation, Valuation, Accounting Analysis.

1. Introduction

Dollar Tree, a prominent discount variety store chain, operates under well-known brands, including Dollar Tree, Family Dollar, and Dollar Tree Canada. As of January 2023, it boasts a vast network of 16,340 stores across the U.S. and Canada. The company has ambitious growth plans, aiming to expand to over 10,000 Dollar Tree stores and 15,000 Family Dollar stores in the U.S., plus around 1,000 locations in Canada. Dollar Tree's success is attributed to its convenience and value offerings, appealing to a loyal and growing customer base [1].

The company's operations are divided into two main segments: Dollar Tree and Family Dollar. This dual-banner strategy capitalizes on each brand's strengths, with store formats tailored to different geographic markets. Dollar Tree's recent strategic decisions, like raising item prices from \$1 to \$1.25 in 2021, reflect an adaptation to inflation and a shift in business model. The company has also partnered with Instacart for online shopping and same-day delivery in over 7,800 stores and launched the Dollar Tree Plus initiative, offering products at \$3 and \$5 in about 2,500 stores. They have also diversified their product range with new frozen and refrigerated items. Family Dollar's H2 initiative and the new Combo Store format, which combines products from both brands, targets smaller towns and rural areas and includes an expanded product range with adult beverages. These strategies

demonstrate Dollar Tree's effort to expand and strengthen its market position in challenging economic conditions [2].

However, Dollar Tree's financial performance has recently declined. The company lowered its profit projections, with expected earnings per share now between \$5.73 and \$6.13, a decrease from the earlier \$6.30 to \$6.80 range. This decline is partly due to a focus on groceries, which attract customers but offer lower profit margins. Additionally, the company faces increased operational costs, including higher theft incidents and rising fuel prices. These challenges have led to a 43% drop in profits compared to the previous year, with earnings per share falling to 91 cents. This decline is also attributed to changes in consumer spending patterns, with less expenditure on non-essential items, which are crucial to Dollar Tree's revenue [3].

In response to ongoing high inflation, Dollar Tree has revised its annual sales projections upwards to \$28.14 to \$28.28 billion, thanks to effective strategies in enhancing product offerings, particularly in groceries. However, the company expects its earnings per share to be at the lower end of the \$7.10 to \$7.40 range due to margin pressures. This adjustment reflects a shift in consumer behavior during inflation, with a preference for cost-effective essential items benefiting discount stores like Dollar Tree. Despite recent quarterly growth of 8.1%, surpassing expectations, Dollar Tree's stock value dipped by 2.9% in pre-market trading, indicating investor concerns about long-term profitability and the broader impacts of inflation on consumer purchasing habits [4].

2. Accounting Analysis

An appropriate level of accounting analysis and judgment should focus on revenue recognition, lease accounting, and goodwill. To compare accounting policies, three peers have been identified: TJX Company, Dollar General, and Ross Stores. This selection is based on reasonable judgment in the same retail industry. The relevant accounting policy data should be collected from their most recent 2023 annual 10-K reports.

2.1. Revenue Recognition

In 2014, the Financial Accounting Standards Board (FASB) and the International Accounting Standards Board (IASB) introduced a significant change in business income reporting. This was crucial for investors assessing a company's performance and prospects. Previously, income reporting standards varied widely between accounting systems like GAAP or IFRS and across industries such as software and real estate, making it difficult for investors to compare companies fairly. On May 28, 2014, new rules were established to standardize how companies report income from customer contracts, aiming to simplify and clarify financial comparisons across different companies. This change is particularly evident in the revenue recognition methods used in the annual reports of Dollar Tree, TJX Companies, Dollar General, and Ross Stores, highlighting their compliance with the ASU 606 standard for revenue recognition [5].

All four companies generally recognize sales when a customer purchases and takes control of the merchandise, adjusted for returns and taxes. However, TJX Companies and Dollar General also document revenue from gift card sales. TJX reported a significant increase in gift card revenue over three fiscal years, growing from \$1.1 billion in 2021 to \$1.9 billion in 2023 and an increase in breakage revenue from \$14 million in 2021 to \$44 million in 2023. Dollar General provides detailed figures for gift card liabilities and breakage, enhancing transparency with reported liabilities of \$10.7 million and \$9.7 million at the end of 2023 and 2022, respectively, and breakage revenues of \$2.3 million, \$1.7 million, and \$1.3 million across 2022, 2021, and 2020.

Ross Stores adopts a more cautious approach in its financial reporting. It defers revenue from stored value cards until redemption and makes provisions for anticipated returns. They've detailed

allowances for future returns, preparing assets and liabilities that reflect their careful revenue management and attentiveness to potential fluctuations. Over recent years, they've documented specific amounts related to merchandise recovery and refunds, showing assets of \$11.8 million, \$10.5 million, and \$10.7 million, against liabilities of \$23.1 million, \$20.3 million, and \$21.2 million, which demonstrates their prudent and precise approach to revenue accounting.

In contrast, Dollar Tree's accounting policy, which recognizes sales when customers purchase and take control of merchandise, adjusting for returns and taxes, is straightforward and effective for their business model. With a focus on high-volume, low-cost transactions, incorporating gift card sales and allowances would add unnecessary complexity to their revenue calculation. This simplicity aligns well with Dollar Tree's marketing strategy, which centers on small-scale retail with prices primarily around one dollar.

2.2. Lease Accounting

ASC 842 has changed the way companies classify leases, using five main factors: if ownership is transferred if there's a chance to buy the asset, how long the lease is compared to the asset's life, if the total cost of lease payments is more than the asset's worth, and if the asset is specialized. This rule has shifted how companies record operating leases, making them more prominent in financial reports. Instead of just being a note, these leases now need detailed recording, including the lease liability (the total amount the company owes over time, discounted to today's value) and the right-of-use (ROU) asset, which shows the value of using the asset [6].

Dollar Tree's method of managing its leases, like for its stores and vehicles, follows this detailed approach. They carefully look at each lease, especially those less than a year, which are spread out as expenses rather than put on the balance sheet. Longer leases are more complex, involving calculating future lease payments in today's terms.

The ROU asset is not just about what the company owes but includes initial costs and lease incentives. Dollar Tree adjusts the value of this asset every accounting period, adding any interest on what they owe and the expense for that period, then subtracting this from the asset's original value to show its reduced worth over time.

Dollar Tree also adapts well to leases with changing payments, like those based on sales or inflation, showing flexibility in their agreements. Their treatment of bought leases, whether they are cheaper or more expensive than usual, involves spreading the cost over the time left on the lease, affecting the company's admin costs as shown in their recent financial records.

2.3. Goodwill and Non-amortizing Intangible Assets

Goodwill is an essential part of Dollar Tree's financial assets, especially noticeable in its acquisition of Family Dollar. It's the extra value paid above the tangible assets of acquired companies [7]. Unlike physical assets, goodwill doesn't depreciate over time. To ensure its value is accurate, Dollar Tree performs yearly impairment tests.

This involves a detailed review of goodwill and other key assets annually. The process includes evaluating the quality of these assets, asking if the Family Dollar brand is as robust as initially thought, and undertaking thorough financial analyses to verify the assets' stated values. If there's a mismatch, the company adjusts the value of these assets.

Between 2020 and 2022, Dollar Tree's goodwill remained steady, with the Family Dollar brand consistently valued at \$6,458.0 million. This shows that the acquisitions, particularly Family Dollar, retained their value. The lack of impairment charges in these years supports this view. The trade name intangible asset, worth \$3,100.0 million, also stayed stable, indicating that the brand value of Family Dollar hasn't declined in this period. It's important to notice that goodwill values can be quite volatile,

as seen in the past with Family Dollar, where it once has dropped by \$3.04 billion. This variability underscores the need for ongoing focus.

In summary, Dollar Tree's annual assessment of assets like goodwill and brand names is crucial for accurate financial reporting. This practice is vital as business conditions can alter asset values. While there was a slight decrease in goodwill value from \$1.98 billion in 2022 to 2023, the overall trend shows stable asset valuation. This suggests effective financial management and market stability. Dollar Tree's strict approach to asset evaluation is key to accurately presenting their financial state and ability to manage assets effectively in a changing market. These evaluations are more than number analysis; they are vital for demonstrating the company's financial health and adaptability.

When examining Dollar Tree's methods for handling goodwill and similar intangible assets, it's clear that their approach, marked by consistent asset values akin to Dollar General, suggests a stable business environment. However, Dollar Tree appears less active than TJX in adjusting these asset values according to market shifts, which might raise questions about its agility in financial management. Considering the significant role of big acquisitions like Family Dollar in shaping its goodwill, it's crucial to assess Dollar Tree's responsiveness to market changes. This comparison with peers like TJX, Dollar General, and Ross Stores offers a broader perspective on Dollar Tree's financial strategies and their effectiveness in aligning with the company's overall business goals.

3. Performance Evaluation

To assess Dollar Tree's market performance scientifically, it's crucial to analyze key financial metrics alongside its peers: TJX, Dollar General, and Ross Stores. By reviewing their liquidity, it can determine their ability to settle short-term debts. Through their solvency, it can evaluate their capacity to manage long-term debts. Examining their profitability will reveal the effectiveness of their revenue generation, and considering their investment potential will indicate the expected returns for investors.

3.1. Liquidity

The current ratio measures the balance between a company's current assets and liabilities, with a ratio above 1 indicating more assets than liabilities, reflecting efficient asset utilization. The quick ratio, or "acid-test" ratio, assesses the ability to meet short-term obligations using the most liquid assets, excluding inventory; a ratio of 1 or higher suggests satisfactory liquidity without relying on inventory sales. Finally, the cash ratio is the most conservative, comparing a company's cash and equivalents to its current liabilities, where a higher ratio signals strong short-term debt repayment capacity, but it may also indicate underutilized cash resources.

Table 1: Liquidity ratios of DLTR and its competitors.

Company Name	Current ratio	Quick ratio	Cash ratio
Panel A (Jan28-29, 2023)			
Dollar Tree (DLTR)	150.69%	21.72%	15.21%
TJX (TJX)	120.87%	64.41%	53.15%
Dollar General (DG)	128.76%	13.93%	6.48%
Ross Stores (ROST)	189.89%	134.24%	125.18%
Panel B (Jan28-29, 2022)			
Dollar Tree (DLTR)	134.30%	29.73%	23.58%
TJX (TJX)	126.66%	69.71%	59.49%
Dollar General (DG)	105.43%	11.53%	5.77%
Ross Stores (ROST)	177.30%	123.63%	116.78%

Table 1 is a calculated result of liquidity ratios of Dollar tree comparing to its four firms within the two recent years based on firms' official annual reports. Ross Stores (ROST) holds the highest liquidity ratios in both years, signaling a robust liquidity position. These high ratios indicate that ROST is well-prepared to fulfill its short-term financial commitments, a positive indicator of its financial health and prudent asset management practices. On the other hand, Dollar General (DG) exhibits the lowest average liquidity ratios among the four firms. While this suggests a relatively weaker liquidity position, it's important to note that this doesn't necessarily imply poor financial health. To gain a more comprehensive understanding, it's crucial to compare DG's ratios to industry benchmarks and assess its historical performance.

Dollar Tree (DLTR) stands out with the second-best liquidity position when considering all three ratios. The increase in DLTR's liquidity ratios from 2022 to 2023 indicates an enhancement in its ability to meet short-term obligations. This improvement may be attributed to positive management decisions and improved operational efficiency. Remarkably, except TJX, all firms demonstrated an upward trend in their liquidity positions between 2022 and 2023. This suggests that these companies effectively managed their assets and cash during this period, enabling them to better address obligations and liabilities. Such improvements could be the result of various factors, including increased revenue, enhanced inventory management, or a reduction in short-term debt.

3.2. Solvency

The Total Debt Ratio shows how much of a company's assets are funded through loans; a higher ratio implies a greater reliance on borrowing, which can be risky. The Long-Term Debt Ratio specifically looks at long-term debts and assesses the company's ability to manage these substantial financial obligations. A higher ratio indicates a heavier load of long-term debts. Lastly, the Times-Interest-Earned Ratio measures if a company generates enough income to comfortably cover the interest costs on its loans. A higher ratio is favorable as it signifies efficient interest payment. These ratios assist in evaluating a company's financial well-being, debt burden, and capacity to meet loan obligations, aiding in making informed financial decisions.

Table 2: Solvency ratios of DLTR and its competitors.

Company Name	Total Debt Ratio	Long-Term Debt Ratio	Times-interest-earned
Panel A (Jan28-29, 2023)			
Dollar Tree (DLTR)	61.99%	14.86%	17.8443735
TJX (TJX)	77.55%	10.09%	773.6666667
Dollar General (DG)	80.95%	24.10%	15.75159628
Ross Stores (ROST)	194.31%	35.58%	700.3275862
Panel B (Jan28-29, 2022)			
Dollar Tree (DLTR)	64.47%	15.73%	10.1235327
TJX (TJX)	78.91%	11.79%	39.24347826
Dollar General (DG)	76.21%	15.85%	20.44535505
Ross Stores (ROST)	182.52%	32.82%	31.38612636

Table 2 is a calculated result of solvency ratios of Dollar tree comparing to its four firms within the two recent years based on firms' official annual reports. Ross Stores (ROST) consistently maintains the highest total debt ratio, indicating that it has accumulated more debt than its total assets. This suggests a heavy reliance on borrowing. Additionally, the long-term debt ratio for Ross Stores remains the highest among the analyzed companies in both periods, indicating a greater dependence on long-term debt in its capital structure compared to equity and other long-term funding sources.

On the other hand, Dollar Tree (DLTR) and TJX Companies (TJX) exhibit total debt ratios below 100%, implying a larger proportion of assets compared to debt. This suggests a more conservative approach to debt management, with these companies maintaining a balanced mix of assets and debt. Furthermore, both Dollar Tree and TJX maintain lower long-term debt ratios, indicating their preference for alternative funding sources over long-term debt. Regarding the Times-Interest-Earned (TIE) ratio, TJX (TJX) emerges as the company with exceptionally high TIE ratios, especially in Panel A, indicating a robust ability to cover interest expenses with their earnings. In contrast, Dollar Tree (DLTR) and Dollar General (DG) exhibit moderate TIE ratios, signifying reasonable coverage for interest expenses. Interestingly, despite having lower TIE ratios than TJX, Ross Stores (ROST) still demonstrates a substantial capacity to pay off interest expenses relative to its earnings.

Lastly, when considering the changes between 2022 and 2023, Dollar General and Ross Stores increased both their total debt ratio and long-term debt ratio while decreasing their Times Interest Earned ratio, which is potentially concerning for their financial health. On the other hand, Dollar Tree and TJX lowered their total debt ratios and increased their Times Interest Earned ratios, indicating a commitment to improving their solvency and financial stability.

3.3. Profitability

Profit Margin quantifies the proportion of revenue that remains as profit after all expenses are deducted. On the other hand, Operating Margin measures the profitability of a company's primary business activities, considering the costs associated with running day-to-day operations. Meanwhile, the Asset Turnover ratio evaluates the efficiency with which a company utilizes its assets to generate sales, serving as an indicator of how well the company is managing its resources to promote revenue growth. These financial metrics offer insights into the company's operational efficiency, cost management, and asset utilization effectiveness.

Table 3: Profitability ratios of DLTR and its competitors.

Company Name	Profit Margin	Operating Margin	Asset Turnover
Panel A (Jan28-29, 2023)			
Dollar Tree (DLTR)	5.70%	7.89%	126.64%
TJX (TJX)	7.00%	9.30%	175.80%
Dollar General (DG)	6.38%	8.79%	136.60%
Ross Stores (ROST)	8.09%	10.65%	138.20%
Panel B (Jan28-29, 2022)			
Dollar Tree (DLTR)	5.04%	6.88%	124.10%
TJX (TJX)	6.76%	9.79%	163.81%
Dollar General (DG)	7.01%	9.41%	131.14%
Ross Stores (ROST)	9.11%	12.33%	143.53%

Table 3 is a calculated result of profitability ratios of Dollar tree comparing to its four firms within the two recent years based on firms' official annual reports. Over the period from 2022 to 2023, Ross Stores demonstrated the highest profit margin among the companies listed, which implies robust cost management and strong pricing strategies. However, this significant margin might also deter customers if they perceive the prices as too high, potentially affecting demand. In the same vein, Ross Stores also showed the highest operating margin, suggesting superior operational efficiency. Yet, if this margin surpasses industry norms by a wide margin, it could signal a lack of reinvestment or maintenance that might undermine future competitiveness. On the other hand, TJX distinguished itself with the highest asset turnover, showcasing its proficiency in leveraging assets to drive sales. But an exceedingly high ratio in this area might suggest that the company's assets are being pushed

beyond sustainable limits or that there's a shortfall in capital investment for future expansion. Throughout the two-year span, although there was a general decline in these financial ratios, the relative standing of each company remained consistent, pointing to a stable outcome from their respective business strategies. Dollar Tree, with its strategy of offering products at a low, consistent price point, often around one dollar, reveals a deliberate choice that circumvents the potential pitfalls of exceedingly high profitability and turnover ratios. This approach might yield lower margins and asset turnover, but it also represents a cautious balance that mitigates the risks associated with higher figures.

3.4. Investment

Return on Equity (ROE) shows how well a company uses its investors' money to make profits. The higher the ROE, the better the company is at making money from what its shareholders invest. Return on Assets (ROA) looks at how much profit a company makes compared to everything it owns, like buildings and equipment, if the ROA is high, it means the company is good at making money from its assets. The Market-to-Book Ratio being high suggests that investors think the company will grow and make more money in the future.

Table 4: Investment ratios of DLTR and its competitors.

Company Name	ROE	ROA	Market-to-book ratio
Panel A (Jan28-29, 2023)			
Dollar Tree (DLTR)	19.62%	7.02%	2.889790322
TJX (TJX)	56.57%	12.34%	16.33249529
Dollar General (DG)	40.94%	8.31%	4.734947594
Ross Stores (ROST)	36.22%	21.90%	9.644211153
Panel B (Jan28-29, 2022)			
Dollar Tree (DLTR)	17.70%	6.11%	4.052600894
TJX (TJX)	55.48%	11.54%	15.320673
Dollar General (DG)	37.13%	9.11%	8.791140702
Ross Stores (ROST)	46.87%	23.05%	9.844706346

Table 4 is a calculated result of investment ratios of Dollar tree comparing to its four firms within the two recent years based on firms' official annual reports. TJX excels with a high Return on Equity (ROE) and Market-to-Book ratio, showing it's good at turning shareholder money into profits and that investors are confident in its future success. A high ROE suggests TJX is profitable and well-managed, and a high Market-to-Book ratio means investors expect it to grow and perform even better in the future. In contrast, Dollar Tree's lower ROE and Market-to-Book ratio tell a story of more conservative investor expectations and potentially less efficient use of shareholders' equity. Such figures might signal operational hurdles, strategic challenges, or heavier competitive forces at play. Yet, a lower Market-to-Book ratio can also hint at an investment opportunity—if the stock is undervalued, it may carry less risk and have untapped growth potential, poised for upward correction as the company's prospects are fully recognized.

Between 2022 and 2023, while Ross Stores experienced a decline in its ROE, the other companies, including Dollar Tree, saw improvements. Looking at Return on Assets (ROA), Ross Stores and Dollar General saw declines, whereas Dollar Tree and TJX made gains, demonstrating asset management efficiency. The sole increase in the Market-to-Book ratio was observed for TJX, underscoring that high investment ratios do not necessarily correlate with superior market valuation. This divergence suggests that while ROE and ROA may be on the rise, it doesn't always translate to increased market valuation. Dollar Tree's further decline in Market-to-Book ratio, in contrast with the

trend in ROE and ROA, potentially positions it as an undervalued entity in the market, which might be more appealing to investors seeking opportunities in stocks that have not yet reached their perceived true value.

4. Strategic Evaluation

4.1. Growth Rate and Operation

Dollar Tree, the company, boasts several strengths that have solidified its favorable market position. One notable achievement is the recent acquisition of Deal\$, which has significantly expanded Dollar Tree's product offerings and market presence, paving the way for future growth. Its robust financial standing positions the company well for expansion and the ability to navigate economic challenges effectively. Additionally, Dollar Tree's focus on efficient human resources management and technological advancements has had a positive impact on its operations, elevating employee productivity and competitiveness. The company's sophisticated inventory management systems and consistent pricing approach have consistently yielded positive outcomes, bolstering both sales and profitability. Furthermore, Dollar Tree's strategic decisions regarding store locations in smaller towns and diversification into new product categories such as refrigerated and freezer products have stimulated further growth. The recent introduction of credit card payments aligns with a strategic move to enhance customer convenience and broaden the customer base.

However, Dollar Tree does face certain challenges, including a less competitive inventory turnover rate and a mounting debt-to-equity ratio, which signal potential financial risks. Externally, various opportunities and threats shape Dollar Tree's strategic direction. Opportunities include the potential to expand into rapidly growing markets like China and India, albeit with the challenge of managing currency exchange risks. Additionally, the growth in telecommunications and e-commerce presents promising avenues for Dollar Tree to explore, extending its market reach and diversifying revenue streams. On the other hand, the competitive nature of the retail landscape poses threats, such as the risk of price wars with chain stores and supermarkets, necessitating the development of effective pricing and marketing strategies to safeguard market share. Dollar Tree's reliance on imports also exposes it to currency exchange risk, while shifting demographics in the United States may require strategic adjustments to meet evolving customer demands.

4.2. Risk Outlook

Investing in Dollar Tree, Inc. carries several potential risks that should be aware of. These risks include the possibility of higher expenses for buying products, shipping, paying employees, and running the business, which could reduce the company's profits. Additionally, if prices for products, employee wages, shipping, and fuel rise significantly, it could negatively affect the company's financial performance [8]. The company's decision to increase prices to \$1.25 in 2021 may be due to supply chain disruptions and higher costs, which could change how customers shop at their stores. Dollar Tree heavily relies on a smooth supply chain and efficient product delivery to its stores. However, disruptions in shipping, increased shipping costs, and problems with ports and trucks could create challenges. There's also a risk of issues related to product safety or recalls, which could result in financial losses and legal actions.

Furthermore, economic changes, such as a weak economy or inflation, might lead people to spend less at Dollar Tree, impacting the company's sales and profitability [9]. The company's reliance on timely product deliveries from suppliers, especially for imported items, exposes them to risks related to trade regulations, currency fluctuations, and environmental standards. The company's stock price can be volatile due to factors like its financial performance and changes in government regulations. Additionally, Dollar Tree carries a significant amount of debt, which can limit financial flexibility

and pose risks. The ongoing COVID-19 pandemic has disrupted their business operations, with uncertainties about future implications [10].

Moreover, there are market risks related to changes in interest rates and diesel fuel costs. While the company may use strategies like interest rate or diesel fuel swaps to manage these risks, they use them for cash flow management, not for trading. Interest rate risk primarily relates to their revolving credit facility, where they borrow money at rates tied to SOFR, which can change over time, plus additional interest based on their credit rating and leverage ratio. As of January 28, 2023, they had no outstanding borrowings under this credit facility. Inflation risk is another concern, as the costs of products, transportation (including fuel), and labor can increase. The company may find it challenging to offset these rising costs through higher prices or improved efficiency, which could negatively impact its business, financial position, and results.

5. Conclusion

Dollar Tree, a prominent discount retailer with a vast network of stores in the U.S. and Canada, has thrived by offering convenience and value to its loyal and growing customer base. Its operations are divided into Dollar Tree and Family Dollar segments, and the company's accounting policies align with industry standards. Dollar Tree's robust goodwill evaluation practices reflect financial health and adaptability. In terms of performance, Dollar Tree has improved its liquidity and maintained solid solvency ratios. While its profitability metrics show lower margins, this aligns with its pricing strategy. Investment ratios suggest the company may be undervalued. Strengths include recent acquisitions, efficient operations, and strategic store locations, while challenges relate to inventory turnover and rising debt. Opportunities lie in expanding into new markets and diversifying revenue streams, but market risks, including price wars and import reliance, must be navigated. Despite facing various risks, Dollar Tree's strategic decisions, financial management, and potential undervaluation make it an intriguing investment prospect in the competitive retail landscape. Careful risk management and adaptability will be key to its continued success.

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