

# *The Importance of ESG in Corporate Strategy and Investment Decisions with Patagonia as an Example*

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**Abstract:** Companies and investors are increasingly relying on environmental, social and governance factors to address long-term sustainability and ethical implications, and ESG is a non-financial criterion for assessing these factors, mainly applied to assess the current status of corporate social responsibility, environmental governance and other aspects. This paper uses the various methods of ESG assessment and provides a brief introduction before using Patagonia, an American outdoor clothing and equipment company, as a study of environmental and social responsibility, where several measures are taken to reduce corporate governance and ensure social justice. The final in-depth study found that it is particularly important for companies to prioritize ESG. Firstly, ESG increases the level of engagement with stakeholders, enhances the reputation of the company's brand and ultimately leads to improved financial performance, and with climate change and social inequality practices occurring regularly, it is now imperative that companies seize the opportunity to create a more sustainable society.

**Keywords:** ESG, stakeholder, patagonia, GRI, SASB

## 1. Introduction

Recent years have seen an increase in the importance of environmental, social, and governance (ESG) factors as firms and investors have realized the necessity of addressing long-term sustainability and ethical impact. ESG stands for a collection of non-financial standards that are used to evaluate a company's performance in areas including governance procedures, social responsibility, and environmental impact. In addition to examining a case study of a company that has effectively incorporated ESG into its business operations, this essay analyzes the significance of ESG in corporate strategy and investment decisions.

The outdoor apparel and gear firm Patagonia, with headquarters in the United States, is one well-known example of a business that has effectively prioritized ESG. Patagonia has a strong history of supporting social justice and the environment. By examining Patagonia's strategies and practices, this paper gains insights into the benefits of prioritizing ESG and understand how it can help companies to maximize their impact and create long-term value for all stakeholders.

## **2. What is ESG?**

ESG is a set of criteria used by investors to evaluate companies based on their sustainability and ethical impact. The three components of ESG are Environmental, Social, and Governance.

### **2.1. Explanation of the Three Components of ESG**

Environmental criteria assess a company's influence on the environment. This includes factors such as water and energy use, greenhouse gas emissions, waste management and compliance with environmental policies and regulations.

Social criteria evaluate a company's impact on people. This includes employees, customers, suppliers, and communities. Social criteria assess factors such as diversity and inclusion, labor practices, human rights, health and safety, and product safety.

Governance criteria examine a company's leadership, ethical practices, and internal controls. This includes executive compensation, board structure, anti-corruption policies, transparency and accountability, and risk management [1].

### **2.2. Examples of Each Component**

Examples of environmental criteria include a company's carbon footprint, energy efficiency, waste reduction and recycling efforts, and the use of renewable energy sources [2].

Social criteria examples include a company's employee diversity and inclusion policies, fair labor practices, community engagement, philanthropy, and customer privacy and data protection policies [3].

Governance criteria examples include a company's board diversity, executive pay structure, shareholder rights, whistleblower protections, and compliance with regulations and industry standards [4].

### **2.3. Importance of ESG for Assessing a Company's Sustainability and Ethical Impact**

For evaluating a company's long-term sustainability and ethical impact, ESG is crucial. Investors are able to assess a company's capacity to manage risks and opportunities in a fast changing international environment by taking social, environmental, and governance concerns into account. Companies with strong ESG practices may be seen as more responsible and sustainable, which can improve their reputation and brand value. They may also attract more investors, retain employees, and maintain customer loyalty [5]. Additionally, strong ESG practices may have a positive impact on the communities in which companies operate by promoting social and environmental sustainability.

## **3. Why is ESG Important?**

ESG is becoming increasingly important as more investors seek to align their investment strategies with their values and beliefs. There are several reasons why ESG is important

### **3.1. Shift in Focus from Short-Term Profitability to Long-Term Sustainability**

Investors are increasingly recognizing the importance of considering long-term sustainability and ethical impact when evaluating companies. This shift in focus is driven by the understanding that short-term profitability may not be sustainable in the long run, and that companies with strong ESG practices may be better positioned to succeed in the future [6].

### **3.2. Growing Concerns about the ESG practices**

There is a growing recognition that companies have a responsibility to consider their impact on the environment, as well as on people and communities. Employees, consumers, and investors are increasingly demanding that companies take action to address these concerns [7]. Additionally, companies that fail to address these issues may face reputational and legal risks.

### **3.3. Impact of ESG on Stakeholders**

ESG practices can have a significant impact on stakeholders. For example, companies with strong environmental practices may reduce their carbon footprint and help mitigate the effects of climate change, which can benefit society as a whole. Companies with strong social practices may attract and retain employees who value diversity and inclusion, and may improve customer loyalty by promoting ethical business practices. Additionally, companies with strong governance practices may improve investor trust by promoting transparency and accountability [8].

Overall, ESG is important because it provides a framework for evaluating companies based on their sustainability and ethical impact, which is becoming increasingly important to investors, employees, customers, and communities [9]. By considering ESG factors, investors can make more informed investment decisions and promote long-term sustainability and social responsibility.

## **4. ESG Criteria and Standards**

### **4.1. Overview of Different ESG Criteria and Standards**

Investors can assess a company's sustainability and ethical effect using a variety of ESG standards and criteria. The following list [10] contains some of the most popular ESG standards and criteria:

- **The Sustainable Development Goals (SDGs) of the United Nations:** The United Nations created the SDGs, a list of 17 objectives, to encourage sustainable development. The SDGs address a number of concerns, including as responsible consumption and production, gender equality, poverty, and climate change. The SDGs can be used as a framework by investors to assess a company's sustainability performance.
- **Global Reporting Initiative (GRI) Standards:** The GRI is a non-profit organization that has created a set of guidelines for reporting on sustainability-related topics. The GRI Standards cover a range of topics, including greenhouse gas emissions, human rights, and labor practices. Companies that use the GRI Standards to report on their sustainability performance can provide investors with more standardized and comparable data [11].
- **Sustainability Accounting Standards Board (SASB) Standards:** The SASB is an independent organization that has developed a set of industry-specific standards for sustainability issues. The SASB Standards cover a range of topics, including water management, labor practices, and supply chain management. Investors can use the SASB Standards to evaluate a company's sustainability performance in the context of its industry [12].

### **4.2. Explanation of ESG Factors**

ESG factors are the environmental, social, and governance issues that are used to evaluate a company's sustainability and ethical impact. Some examples of ESG factors include [13]:

- **Greenhouse gas emissions:** Investors may evaluate a company's greenhouse gas emissions to determine its impact on climate change.
- **Diversity and inclusion:** Investors may evaluate a company's diversity and inclusion practices to determine its commitment to social responsibility.

- Labor practices: Investors may evaluate a company's labor practices to determine its impact on workers' rights.
- Executive compensation: Investors may evaluate a company's executive compensation practices to determine its commitment to ethical governance.
- Supply chain management: Investors may evaluate a company's supply chain management practices to determine its impact on the environment and social responsibility [14].

#### **4.3. Importance of ESG Criteria and Standards in Evaluating a Company's Sustainability and Ethical Impact**

ESG criteria and standards are important tools for evaluating a company's sustainability and ethical impact. By using ESG criteria and standards, investors can evaluate companies based on standardized and comparable data. This can help investors identify companies that are more sustainable and socially responsible, as well as identify potential risks that may not be apparent from traditional financial analysis.

Additionally, ESG criteria and standards can help investors identify companies that are better positioned to succeed in the long term. For example, companies with strong sustainability practices may be better able to manage risks related to climate change or supply chain disruptions. Additionally, companies with strong social responsibility practices may be better able to attract and retain top talent, which can be a competitive advantage [15].

In recent years, there has been growing demand from investors for companies to report on their ESG performance. As a result, more companies are using ESG criteria and standards to report on their sustainability and ethical impact. This trend is likely to continue, as investors increasingly prioritize sustainability and ethical considerations in their investment decisions

## **5. ESG Investing**

### **5.1. Definition and Overview of ESG Investing**

ESG investing is a method of investing that incorporates social, political, and economic considerations into financial decisions. ESG investing aims to have a good influence on society and the environment in addition to producing financial gains [16]. ESG investing has been more popular recently as investors' interest in matching their investments with their values has increased.

### **5.2. Explanation of Different Types of ESG Investing**

ESG investing comes in a variety of forms, such as sustainable investing, impact investing, and socially responsible investing (SRI).

SRI is a style of investing that takes into account both financial gains and social and environmental consequences. SRI investors stay away from businesses that don't adhere to their moral or ethical criteria. For instance, an SRI investor might refrain from funding businesses that manufacture tobacco or firearms.

Impact investing is a type of investment strategy that aims to produce both financial returns and beneficial social and environmental benefits. Impact investors make investments in businesses or initiatives that are anticipated to have a measurable positive impact on the environment or society [17]. Affordable housing developments and renewable energy ventures are two examples of impact investments.

Sustainable investing is an investment approach that takes into account a company's sustainability performance. Sustainable investors evaluate companies based on their environmental, social, and governance practices to determine their long-term viability. Sustainable investors typically seek to

invest in companies that are expected to be more resilient and better able to weather environmental, social, and economic challenges [18].

### **5.3. Benefits and Challenges of ESG Investing**

There are several potential benefits of ESG investing. First, by integrating ESG factors into investment decisions, investors may be better able to identify companies that are better positioned to succeed in the long term. For example, companies with strong sustainability practices may be better able to mitigate risks related to climate change or supply chain disruptions. Additionally, investors who are interested in aligning their investments with their values may find that ESG investing allows them to achieve this goal [19].

However, there are also some challenges associated with ESG investing. One challenge is that there is a lack of standardization and transparency around ESG data, which is difficult for investors to make comparisons about the companies and evaluate companies' ESG performances. Additionally, some investors may be concerned that integrating ESG factors into investment decisions could lead to lower financial returns.

Despite these challenges, ESG investing has continued to gain popularity in recent years. As investors increasingly prioritize sustainability and ethical considerations, it is likely that ESG investing will become an even more important approach to investing in the future.

## **6. Case Studies (Patagonia's ESG)**

As a famous outdoor clothing and gear company, Patagonia has been a leader in incorporating ESG principles into its business strategy. The company's founder, Yvon Chouinard, has been a vocal advocate for environmental and social responsibility, and has consistently pushed the company to prioritize sustainability and ethical practices.

### **6.1. Examples of Companies that Have Successfully Integrated ESG into their Business Strategy**

Patagonia has made a commitment to lessen its environmental impact as one method to integrate ESG into its business plan. The corporation has made great strides towards meeting its ambitious targets to minimize its greenhouse gas emissions, water use, and trash generation. For instance, Patagonia has put in place a closed-loop recycling system for their polyester apparel, enabling the business to recycle old clothing to create brand-new items. To lessen its dependency on fossil fuels, the corporation has also made investments in renewable energy sources like solar and wind power.

Patagonia has also been committed to social responsibility, particularly with respect to its supply chain. The company has a strict supplier code of conduct that requires all suppliers to adhere to certain labor and environmental standards [20]. Patagonia works closely with its suppliers to ensure compliance with these standards, and conducts regular audits to monitor supplier performance. In addition, Patagonia has established a Fair-Trade program that provides additional financial benefits to factory workers who produce Patagonia products.

### **6.2. Analysis of the Positive Impact of ESG on Financial Performance, Brand Reputation, and Stakeholder Trust**

Patagonia's focus on ESG has had a number of positive impacts on the company's financial performance, brand reputation, and stakeholder trust. For example, by reducing its environmental footprint and implementing sustainable practices, Patagonia has been able to reduce its costs and increase efficiency, which has had a positive impact on the company's bottom line. In addition, by

prioritizing social responsibility and ethical practices, Patagonia has been able to attract and retain customers who are increasingly concerned about these issues. This has helped to strengthen the company's brand and reputation, and has positioned Patagonia as a leader in the industry [21].

Patagonia's commitment to ESG has also had a positive impact on stakeholder trust. By prioritizing sustainability and ethical practices, Patagonia has been able to build trust and loyalty among its employees, customers, and investors. This has helped to create a culture of accountability and responsibility within the company, which has further reinforced the company's commitment to ESG principles [22].

### 6.3. Importance of ESG in Mitigating Risks and Maximizing opportunities in a Rapidly Changing Global Environment

Patagonia's success in integrating ESG into its business strategy highlights the importance of ESG in mitigating risks and maximizing opportunities in a rapidly changing global environment. As consumers and investors become increasingly concerned about environmental and social issues, companies that prioritize ESG are likely to be better positioned to succeed in the long term. By reducing environmental impacts, promoting social responsibility, and adhering to high ethical standards, companies like Patagonia can build stronger relationships with stakeholders and create a more sustainable future [23].

## 7. Conclusion

In conclusion, the growing importance of ESG factors in corporate strategy and investment decisions reflects a shift towards a more sustainable and responsible business model. As companies and investors recognize the need to address long-term sustainability and ethical impact, ESG criteria have become an important tool for evaluating a company's performance and impact. Through the case study of Patagonia, we can see how ESG can be integrated into business operations in a way that enhances financial performance, brand reputation, and stakeholder trust. As the global economy continues to face challenges such as climate change, social inequality, and governance failures, the need for companies to prioritize ESG will only become more urgent. By doing so, companies can mitigate risks, seize opportunities, and contribute to a more sustainable and equitable future for all.

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